

# **Chairman's Message**

#### What a difference a season makes!

With the spring flush upon us it is gratifying to see the plentiful supply of sappy new season lambs with excellent weight and yields. Producers are being paid record prices and the abundant feed is assuring excellent returns on a per hectare basis. The above average rainfall for the majority of the state is the exact tonic the sheep meat industry needed to renew enthusiasm. Store sheep sales are extremely strong despite lack of Eastern states support.

WAMMCO's loyal producer members are ensuring strong bookings right up until Christmas. With the abundant feed some producers are holding lambs longer to increase weights.

Demand for sheep meat from our key customers remains very strong. The easing of COVID-19 restrictions and the favourable exchange rate with the US dollar are playing a major role. The joint co-operative with the three big NZ processors is reaping huge dividends in the lucrative North American market.

Shipping of product still remains a battle. The lack of shipping out of Fremantle is forcing many containers to be trucked east to meet suitable sea-lanes. This is obviously adding extra cost but is imperative to ensure our customers requirements are met.

On the sheep health front, the abundant pasture season should set ewes up to achieve maximum fertility and fecundity. Rams should be thoroughly checked six weeks prior to mating and their testes palpated for abnormalities. Unfortunately Brucellosis continues to be sporadically detected and if suspicious testicular abnormalities are felt please consult your veterinarian.

Above average grain yields can generally mean lower quality stubble feed. Producers are urged to carefully monitor ewes over the coming summer to achieve maximum lamb survival next year.

To achieve maximum pregnancy rates from young ewes (ewe lambs or hoggets) the use of teasers (testosterone treated wethers or vasectomised rams) for two weeks prior to mating, can be advantageous. Lupin supplementation (500gm/head/day) during the premating & early mating period is also recommended.

The traditional drenching of sheep onto stubbles may not be necessary if good winter (prelambing) control of internal parasites has been achieved. Never routinely drench sheep without a faecal worm egg count and only use an effective drench. This is determined through drench resistance testing with the spring being an optimal time for this.

Regards,

Craig Heggaton









# Date: Wednesday, October 27, 2021

**Time:** WAMMCO AGM commences at 2pm with the Producer of the Year Awards to follow afterwards

Venue: Katanning Sheep saleyards, Katanning-Nyabing Road

A SUNDOWNER WILL BE HELD AT THE CONCLUSION OF THE EVENT

575238

For more information contact Rob Davidson 0429 380 195 or rdavidson@wammco.com.au

# **Chief Executive Report**

It has been very pleasing in recent weeks to receive very positive feedback from some of our producer shareholders around the consistency and value they associate with their WAMMCO shareholding. We work hard to keep the cooperative in the top echelon of the lamb and mutton industry in Australia. Through our dedicated hard-working staff, I know we are second to none in the lamb industry in Australia, and the continued focus on improving performance is what sets us apart from many of our competitors. The other huge advantage I see is the fact that we are a cooperative, in an industry with very few successful cooperatives. The ability to talk and discuss closely with many of our shareholders on a weekly basis allows us to pivot quickly when we see international market opportunities arise. This quick and accurate information gives us a distinct advantage in a world market that demands quality and

performance.

We have been analysing our spring market revenues versus our pricing of livestock in recent weeks and it appears we will be able to keep spring livestock prices at relatively higher levels than we have in past history. The world lamb market remains buoyant and we believe we will be able to maintain higher than normal spring pricing. This is great news for all shareholder producers, and it is great news for WAMMCO as we look to fill the demand for big volumes of high valued chilled lamb internationally for Christmas.

International shipping remains very difficult. We have been working overtime to keep our large volumes of weekly product moving as efficiently and frequently as possible. This has meant we have had to utilise every major port on the East Coast of Australia to keep on top of inventory and international demand. Unfortunately, this comes with a large extra cost, but at this stage there is no other option. We could be dealing with logistical/shipping issues for some years to





come as the shipping world attempts to work its way back to some sort of normal.

We have recently undergone the successful installation of the muchanticipated DEXA X-Ray system at Katanning. The team is busy working with Murdoch University personnel to develop and implement the appropriate algorithms into the system which will produce meaningful data for our shareholder members. Rob Davidson should have some very informative DEXA data to share with WAMMCO shareholders at the AGM on 27th October 2021 at the Katanning saleyards.

Although we live in challenging times, I am pleased to say that WAMMCO has made a strong positive start to the first quarter of the 2021/22 season. Better than budgeted throughput levels combined with strong international revenues, has meant a very positive start to the new season. I am expecting the first half of the season to remain strong, and in the new calendar year we will manage the business to

reflect the market at that time. We are hopeful that the fantastic winter and spring weather patterns WA producers experienced, will lead to good volumes of quality lambs in the second half of the season.

Regards,
Coll MacRury



animals were heavy mutton.

"Our average price for mutton was an historic \$200.50 per head, beating the lamb price average of \$193.51 per head. Lambs delivered to Katanning in August had an average weight of 23.84 kg, - an average of 830 grams more than August 2020.

"The most pleasing feature of the August result was that WAMMCO was able to pay these prices, and still make a contribution." Tony said the unexpected underwriting would be a vital factor in what was likely to be a critical year ahead.

A concerning liability – still to be resolved - was the need for WAMMCO to truck and rail product to as far north as Brisbane at high cost, to link up with ships bound for North America. Shipping to the US has by-passed WA for the past few months, not only incurring high land freight costs to the east, but also reducing the shelf life of prime product.

The bonus season continues to generate heavy deliveries, creating the opportunity for WAMMCO to schedule 12 consecutive Saturday shifts, now under way at Katanning.

Mr. Bessell said 'off the shelf' efficiency gains, made by WAMMCO over the past decade had assisted the 50-year-old plant, not only to remain viable, but to also accommodate major movements in the price of stock.

"But with the installation of the DEXA X-Ray system triggering major moves into robotic processing at Katanning, the time had come for WAMMCO to upgrade its future processing options.



Plant Manager, Tony Bessell reviewing robotic cutting options for potential future installation at Katanning.

# **Plant update**

WA's brilliant new season has helped to generate an unprecedented record August contribution for WAMMCO from record numbers processed for the month, of both lamb and mutton.

Katanning Manager Tony Bessell said it was the first time on record that the average price of mutton had exceeded the price of lamb.

"In an August kill that exceeded our budgeted numbers by more than 10,000 head, 19.3% of the slaughter was mutton, and 71% of those





"DEXA – based robotic systems are already operating successfully in Australia and WAMMCO will be taking a close interest in the many benefits these systems can offer, notably precision, hands-free cutting," he said.

#### **WATER SAVINGS:**

The Katanning plant is on course to complete a new wastewater treatment plant by Christmas that will provide up to 70,000 kiloliters of treated water for non-food production, with savings of around \$200,000 per year. Mr. Bessell said WAMMCO had secured industry subsidies amounting to more than \$300,000 of the \$500,000 plant and was looking forward to offsetting the high cost of scheme water currently in use.

#### **MORE WORKERS:**

The latest arrival of another three workers from Tonga has taken WAMMCO's Pacific Island workforce total to 120. Mr. Bessell said the Islander three-year work visa had become integral to Katanning with all aspects of the system working well.

He said WAMMCO had recently expressed an interest in utilizing the disused Residential College for future worker accommodation.

#### **NEW INSPECTION SERVICE:**

WAMMCO has contracted Meat Safety Australia, a new private, WA-based third-party provider of meat inspection services, to take over the long-standing role of Commonwealth inspection service.

WAMMCO Katanning Manager Tony Bessell said the new partnership would assist the Co-operative to contain costs and provide greater flexibility to meet changing demands in the industry.

He said Bunbury-based directors Tony Bandera and Joanne Watts were highly experienced meat inspectors, Tony serving as a Commonwealth inspector for 15 years before accepting quality assurance and production management roles at Harvey Beef, and Joanne starting a 25-year career in the meat industry in Esperance where her family is based. Tony Bandera said four full time inspectors and a cadet were employed at Katanning since the

contract began on August 2, under an arrangement that also involved the provision of relief workers.



New inspectors Josh Brillianto (left) and Jerome Genestron (right) pictured with WAMMCO's Quality Manager, Marc Chambers.

The other appointees, Rakini Scott and Ken Asquith have served many years in the WA meat industry. Cadet, Myo Aung who is 41 years of age with a young family and originally came to Australia from Burma, has recently formalised his qualifications.

Mr. Bandera said the new contract arrangements were working well, covering all export as well as local requirements. He said the other bonus was in the potential for other career roles at WAMMCO for his employees.



Lairage Officer, Linda King with Peter Thompson from Tincurrin Transport with a load of quality new season lambs from Hyden.

# **Lairage Reminders**

#### WAMMCO livestock receival times are

Mon—Thurs 5:30am—3pm

Fri, Sun & public holidays 6:30am—noon

If you are experiencing any problems with deliveries please contact James Ferguson on 0418758219.

#### **Requirements**

- Stock must have correct coloured ear tag
- Use pink tags for all transactional stock
- Accurately complete NVDs
- Adhere to ESIs for any animal treatments

#### **Presentation of livestock**

- Don't crutch over the top of the tail
- Crutch faecal and urine stains
- Don't send wet fly blown stock
- All stock must be "fit to load"





# **Presentation of livestock**

Members and livestock agents are reminded of their responsibilities when delivering livestock to WAMMCO. Lairage Manager, James Ferguson encourages all to read the updated **MLA Fit to Load guide** along with having the approach "if you are in doubt then leave it out".

With the extended season we are currently enjoying, James is reporting an increased number of livestock that need to be crutched prior to processing. At Katanning we don't have purpose built facilities to crutch animals and it causes unnecessary stress on not only the individual animal being crutched but all animals in surrounding pens. Animals that need to be crutched will attract a fee of \$6/head.

Please also respect the lairage delivery times especially with the plant processing livestock 6 days/week during the busy spring period. Friday, Sunday and any public holiday deliveries, the livestock are required to be delivered before noon and Monday to Thursday deliveries the stock are required to be delivered before 3pm.



Lairage Manager, James Ferguson with Gino Bassanese (Broomehill Transport) with sheep from Katanning sale

# **Meat Market**

Excellent demand is being displayed in most markets resulting in strong sales and firm prices for WAMMCO lamb around the world.

Demand from North America, particularly the USA, is at record levels and the Katanning processing facility is capitalising on this with production volumes at full capacity. All segments of the carcase are seeing strong demand as a resurgence in the food-sector drives good sales of racks and shanks – 2 items that suffered during the pandemic while restaurants were closed.

However, shipping issues continue to hamper the efficient delivery of chilled products to market – particularly North America. Increasingly shipping lines are not offering a viable (adequate transit time) service on chilled products to get products to market on time. More-so some lines have advised they are unable to carry cargo for North America as they are reserving capacity on vessels to carry higher paying cargo between Asia and the US. We continue to utilise rail services to transfer chilled cargo to Sydney and Melbourne, and even as far as Brisbane to meet vessels that will sail directly to the US and Canada.

UK and European markets are lifting in response to strong demand and competition for supply from other markets and a shortage of inventory. Restaurants are now re-opening and there is positive demand for extra supplies. Sales opportunities into France and UK are very positive. The disruption to shipping services is also impacting this market and there are some concerns about the reliability of our deliveries for our traditional chilled Christmas leg programmes. Discussions are underway with shipping companies about what space and transit times can be secured.

Demand in the Middle East is firm, though not to the same degree we are seeing in North America. Some markets like the UAE are still recovering from the slowdown caused by COVID-19. Whereas WAMMCO sales to Saudi Arabia are almost back to the peak volumes seen prior to the pandemic.

Chinese demand is providing strong returns from both offcuts and, higher value products such as shoulders and legs - making a solid contribution to overall revenues. We expect to see this situation to continue through to Christmas and in the lead-up to Chinese New Year. WAMMCO lamb has gained a great reputation in China for its consistency and leanness – consistently achieving premiums over heavier style lambs from eastern Australia. WAMMCO mutton is also in strong demand in China. Again, well noted for its lean characteristics, mutton is mostly sold in a 6-way cut format.

WAMMCO's domestic sales to COSTCO and ALDI are performing well. ALDI has 48 stores in WA with further stores due for opening in 2022. Products are packed for ALDI under the Killarnee lamb brand. Similarly, COSTCO plan to open a second warehouse in 2022.





WAMMCO is the dedicated supplier for COSTCO in WA, packing lamb under the Kirkland Signature brand. This follows WAMMCO's long association with COSTCO in both America and Canada, spanning close to 20 years.



WAMMCO lamb, further processed in Canada into loin chops and packaged under the Kirkland Signature brand.

# **Skins**

During 2021, the skin market has shown signs of a post COVID-19 recovery, with several months of price stability, mainly off the back of the wool market. Whilst the current prices may have backed off a few dollars in line with the wool market, Merino sheep skins with a wool length greater than ½" have been processed for wool recovery, and the shorter wools for cheaper shoe linings.

The August and September new season lamb market started relatively strongly, however come October, the main two buyers who share the lucrative Deckers' order in the USA have pulled back a few dollars as they realised they were the only ones pushing the market, but still the market is a lot healthier than this time last year.

China has most factories closed at the moment, mainly because of a lack of energy in the country, most tanneries are only allowed to process 2 days a week, this is starting to create a back log of raw material, in which will place pressure on the current market.

# **August Lamb Winner in Record Delivery**

Winning WAMMCO's August 2021 Producer of the Month award during the Co-operative's biggest ever August result, has been a special bonus for Pingaring producers Kim and Karen Baker.



August Producers of the Month, Kim and Karen Baker, Pingaring (Left and centre) with local Dennis Anderson and some of their productive pastures.

"Our first good season after three devastating consecutive years came at what we understand was the peak of record August deliveries of lamb and mutton to Katanning at record average prices" Kim said. "Winning our first Producer of the Month title against State-wide competition like this certainly has special significance for us."

The Baker family's winning line of 302 new season's SAMM/Merino cross lambs were processed at Katanning on August 18 to return \$185.51 per head with a WAMMCO premium score of 98.68%.

Kim said he had been forced to reduce numbers in both the SAMM and Merino breeding flocks last year down from about 2,200 ewes to about 1,800 ewes when there was virtually no break to the third consecutive season.

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WAMMCO livestock contacts or contact your local agent	Peter Krupa 0427810613	Wayne Radford 0429944733	Rob Davidson 0429380195	Alison Addis (bookings) 98219027 / 1800199197		
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"My father always made a point of ensuring we maintained our resolve in bad years to ensure everything was done to keep dams, fences and equipment in top condition ready for the next good season. I can't remember three crippling seasons, with virtually no break, in a row before," Kim said.

"Like most producers in the area, we were forced to destock last year, mainly because of the water shortage. We were better placed than most because we had to cart only around 200,000 litres of water to get through.

"Now with abundant pastures, crops, clean dams and water everywhere we are pushing the breeding flocks back towards 3000 ewes."

"Our crossbred flock of 526 ewes produced 600 lambs (a lambing of 114%), and with lamb prices in the region of \$8/kg and a back-up system of lick feeders and good reserves of oats, hay, barley and access to local pellets, we are looking forward to the 2022 season."

Local farmer/businessman Dennis Anderson has recently signed to assist the Baker family business, and help with the livestock operation is provided by Jane Bushby for West Coast Livestock.

A bonus from the COVID-19 epidemic has been that Kim and Karen's son, Richmond AFL player, Liam, was able to serve a quarantine period back on the farm and assist with the farming operations. The plan is that Liam will ultimately return to Pingaring to continue the next phase of his career.

The Baker family have been mixed farming at Pingaring since Grandfather Alf purchased a small holding in 1937 and Kim's father Neil boosted the family holding over the years. Kim and Karen, who were married in 1991 have leased and since purchased the 800ha, 'Harry's Place' at Pingaring as their SAMM/Merino breeding base.

Nepowie Merinos have been used over many years to develop a substantial Poll Merino wool and lamb breeding flock, whilst the SAMM crossbreeding program originally using the local Jensen family's Uralla stud rams (now part of Ross Taylor and Kelly Anne Gooch's Tiarri SAMM stud at Lake Grace) continues to supply SAMM crossbreds ideally suited to the area.

Kim and Karen said it was concerning that the local exodus of farmers from sheep production was continuing unabated. They were holding their cropping program at 65% and were already rebuilding their ewe numbers in both the Merino and crossbred flocks, buoyed by high lamb prices, 'handy' prices for wool, and impressive advances in breeding technology.

# Lamb centre stage at Kojonup

WA producers had a unique opportunity to review their latest lamb breeding and management options at 'Sherwood' Kojonup on September 7 as guests of prominent lamb breeder and WAMMCO Chairman Craig Heggaton and his wife Liz. The event, coordinated by Esther Jones and the WA's Livestock Research Council (WALRC), co-sponsored by MLA and WAMMCO, was designed to "re-energise your approach to sheep in Great Southern Farming Systems," with nearly 300 producers – including many future family farmers attending.

Setting aside one of the coldest, wettest Kojonup days of the year, the crowd bused from confinement feeding pens and the feedlot, to pasture paddocks then back to the shed learning why the Heggaton's business creates so much interest in the lamb production sector.



Frankland Rural Agronomist, Tim Trezise runs through a series of pasture trial results,

The day commenced with the big crowd packed in to hear about the Heggaton family's success with confinement grazing and how they achieve 18DSE carrying capacity.

"It's a practice that started out with the aim of keeping sheep off pastures, allowing them (the pastures) to get established early in the season. Our whole system is about maximizing our grass production over the growing season by confining all of our ewes from late summer and over the break of the season," Mr. Heggaton said. Moving our lambing back has enabled us to lamb onto green feed and then get those lambs off to the abattoir from their green diet."





Confined feeding for us has been a 'game-changer" that has lifted our profitability to way above whatever we were doing before," he said.

A co-owned pellet making factory at Kojonup, new crops of Faba Bean and the seeding of pasture paddocks every three years are amongst many other innovations in place on the Heggaton family properties.

Nyabing lamb producer Allan Hobley of Wiringa Park told the crowd he had worked with Craig Heggaton in the modelling of the Kojonup confinement feeding system but had introduced his project in dry conditions. "Confinement feeding is a minor thing that makes a massive difference. We are talking about something that takes about eight weeks a year and makes a phenomenal difference in lambing rates, weaning rates, ewe condition score, paddock cover and other impacts."



WAMMCO Directors, Tom Lynch, Hyden (left) and Kim Hutchinson, Perth (right) catch up previous WAMMCO Chairman, Dawson Bradford.

It was not just PlanFarm's news from consultant Eric Hall that the cost of purchasing farmland may already be too high, but their prediction that success with lambs and sheep was there to stay for those who would aim for the top, in line with a survey of more than 200 producers on their books over differing rainfall areas of the State.

On stage in the afternoon, were two of the Great Southern zone's biggest lamb producers, Richard Coole (Frankland River) and Wayne Pech (Gnowangerup) who discussed their preference for larger flocks and ways to get the best from them.

The afternoon concluded with presentations from David Beatty (MLA Program Manager – Value Chain, Research, Development and Adoption) outlining key grower levy projects, Damien Giumelli (WAMMCO Marketing Manager) outlining current international marketing and freight logistics that all exporters are currently facing and Rob Davidson (WAMMCO Supply Development Manager) outlining the opportunities presented to the industry with the introduction of DEXA technology to the Katanning plant and WAMMCO's future plans for robotics.

Consensus from the Kojonup day was that there was much more need for this type of information to flow to producers. In a reminder to his visitors not to overlook WAMMCO's integral role in the lamb industry Craig Heggaton said there were not too many farmer organizations that paid them a good return on their lamb and mutton, poured money into technology - and then paid a trading rebate to its producer Members.



MLA Program Manager David Beatty (left) with WAMMCO's Marketing Manager, Damien Giumelli (centre) and Supply Development Manager, Rob Davidson (right) at the recent Kojonup field day.

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# The Importance of Secure Chemical Storage and Usage

Marc Chambers - Quality Manager WAMMCO International

# CLENBUTEROL - CONTAMINATED MEAT HITS CHINA, MEXICO AND SPORTS

Clenbuterol, a fat-burning drug that is used as a feed additive in pigs and other animals, returned to the spotlight in recent months with a new ban in China, an outbreak in Mexico, and possible contamination from meat purchased in Spain that caused the temporary suspension of a world champion cyclist.

- Western Australia is blessed with the finest natural farmlands, highly competent producers and a processing industry that ranks alongside the very best in the world.
- As part of our Lamb Farm Assurance Scheme and LPA general requirements a robust chemical storage and handling regime is required on farm.
- With food producing animals, the inadvertent exposure to chemicals may have significant consequences along the food chain, particularly at port of entry inspections in overseas countries.
- This can lead to rejection/destruction of product, a delisting from the importing country and exhaustive, costly investigation into the source of contamination and permanently damage brand integrity.
- It is critical producers are controlling these chemicals on farm, understand the chemicals that are prohibited from food producing animals and apply best practice with use and storage.
- The Australian Pesticides and Veterinary Medicines Authority has an easy-to-use website detailing all prohibited chemicals. (<a href="https://apvma.gov.au/">https://apvma.gov.au/</a>).

The Livestock Production Assurance (LPA) program is the Australian livestock industry's on-farm program covering food safety, animal welfare and biosecurity. It is part of the integrity system used by the red meat industry to meet the stringent requirements of our domestic and export markets. Customer confidence in Australian red meat underpins the success and growth of Australia's livestock industry, and protects the livelihoods of more than 200,000 producers.

When producers become LPA-accredited, they are promising to meet LPA's requirements and fulfil their responsibility in the production of safe and ethical red meat. The management of safe and responsible animal treatments is just one of seven elements that producers need to satisfy to become LPA-accredited.

Every LPA-accredited producer must undertake to ensure that animal treatments are administered in a safe and responsible manner that minimises the risk of chemical residues and physical hazards.

#### How should drugs be stored?

The veterinary drugs used to treat livestock must be stored in accordance with the manufacturer's recommendations. Check carefully for instructions regarding storage requirements such as level of refrigeration and protection from sunlight.

Livestock must not be treated with any veterinary medicine or pesticide that is not in its original container, is contaminated or spoilt in any way, or has passed the product expiry date.

Unwanted drugs and empty drug containers must be disposed of in accordance with the manufacturer's recommendations and local environment protection authority requirements.

### What is a withholding period?

The withholding period for meat is the minimum time after an animal is treated with a veterinary medicine or pesticide before it may be legally slaughtered for human consumption.

Withholding periods are set to ensure that chemical residues, if any, in the carcase are below the maximum residue limit allowed for that chemical in food in Australia. In general, slaughter and feeder animals should not be treated with a veterinary drug if the withholding period exceeds the expected date of departure from a property.

## What is an Export Slaughter Interval?

Many veterinary medicines and pesticides now have an Export Slaughter Interval (ESI) listed in addition to the meat withholding period. The ESI is the minimum time recommended after an animal is treated before slaughter for consumption in an overseas country that has a lower maximum residue limit than applies in Australia.

ESIs are revised throughout the year, which means the ESI printed on your National Vendor Declaration (NVD) forms may be out of date.

To ensure that you have the latest version, visit www.apvma.gov.au/esi

♦ By working together, we can continue to supply our customers safe and "clean" meat products that meet our customers' expectations





# WAMMCO International Raising Special Claims— Farm Assurance Scheme

Marc Chambers – Quality Manager WAMMCO

**Background:** WAMMCO has developed a "Raising Special Claims Scheme" that will supply specific lamb product lines to various markets, mostly the lucrative North Americas.

The WAMMCO Raising Special Claims Scheme covers the following Raising Claim statements:

Antibiotic Free (never ever given antibiotics), No Added Hormones, All Vegetarian Fed Diet, Grass Fed, Pasture Raised, 100% Natural, Minimally Processed.

These claims will be supported by an independently audited on-farm quality assurance program known as the WAMMCO Lamb Farm Assurance Scheme, and the program is endorsed by AUS Meat, and the USA FSIS (Food Safety Inspection Service).

All consignments of lamb delivered under this scheme must be accompanied by a correctly completed NVD, and the Livestock Transport Declaration form that attests that livestock conform to the requirements of the scheme. The Livestock Transport Declaration *MUST* be signed by the producer and transporter.

#### How to Participate.

With a simple application process, and minimal paperwork we can soon be shipping your lamb all over the world. Here is what to do:

- Obtain a copy of the WAMMCO Farm Assurance Scheme to determine if on farm criteria can be met (Available from Supply Development Manager – Rob Davidson).
- ◆ Complete the WAMMCO Lamb Farm Assurance Application (Available from Livestock Team *and return it*).
- ◆ Complete the WAMMCO farmer declaration form (Available from Livestock Team *and return it*).

#### **Transport Documentation.**

When stock is ready to send to the abattoir, carefully complete and

**sign** the NVD, **and** Livestock Transport Declaration form. These documents **must** accompany the consignment to make the claim raised valid i.e. grass fed, pasture raised etc.

Question 7 of the NVD should contain the wording "WAMMCO Farm Assurance Scheme".

All documents are available electronically, and printed copies can be sent out upon request.

#### Benefits of Participating.

- ♦ Independent and cost free review of on Farm Operations.
- ♦ Guaranteed sale of stock to WAMMCO.
- Further growth of the Cooperative into world markets.

#### **Having Issues with Paperwork?**



It is *critical* that the correct paperwork is submitted with each consignment. *Incorrect paperwork will make the claim raised invalid*. If there are issues with the paperwork we are happy to guide you through the process, and ensure the stock is eligible for the specific claim raised.

Our livestock booking clerk Alison Addis, will contact you if there are any issues that need rectification.

For more information on any aspect of the raising claims procedure, or to participate contact:

- ♦ Rob Davidson Supply Development Manager. <u>rdavidson@wammco.com.au</u>
- ♦ Marc Chambers Quality Manager. <a href="marc@wammco.com.au">marc@wammco.com.au</a>
- ♦ Alison Addis Livestock Booking Clerk. <a href="mailto:alison@wammco.com.au">alison@wammco.com.au</a>



